

New

# eppendorf Rental



**Save your funds** and use  
the smart Eppendorf  
Rental Program



Advancing Australia in Science

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## Why buy instrumentation when you can rent it! Making an informed decision



As the pace of technological advancement intensifies organisations need to consider a number of key financial factors when deciding whether to rent or purchase laboratory instrumentation similar to the range currently available from Eppendorf.

You need to consider what is the true cost of the capital or other funds that are required to finance both the acquisition and operation of your instrumentation?

Selecting an Eppendorf rental agreement will provide you with the flexibility to leverage your capital and an opportunity for you to invest the additional resources to grow your business faster and more efficiently.

### How will scientific advancements define “useful life”?

The operational value of your equipment decreases over time, while the residual risk of using outdated equipment increases. Implementing an Eppendorf rental solution will reduce residual risk. Residual risk is minimised because Lomb Scientific is responsible for the disposal of the equipment at the end of the rental term, while value is returned to you in the form of lower rental payments throughout the contract.

### Online Contract Management

If you have trouble keeping track of the type, location and value of the equipment being used in your organisation, Lomb Scientific can co-ordinate an extensive asset audit and store all the information on the Lomb Scientific Online Contract Management (OCM) system. Lomb Scientific OCM can replace your internal asset register and can provide you with instant access to comprehensive data on all your leased assets 24 hours a day.

Repurchase at End of Life available on rental items.  
Extended warranty available on rental items.

Lomb Scientific will provide an extended warranty as part of your Rental Agreement subject to the implementation of an appropriate preventative maintenance program designed by Lomb Scientific.

Service for the life of the rental.

Provides you with additional peace of mind when committing to a major purchase, knowing that you are maximising its utility and your financial return.

Will your asset register withstand the rigours of your next external audit?

Your organisation could risk qualification if auditors are not satisfied with the results of an asset audit. Renting your assets through Sale and Leaseback removes this concern. By renting your equipment, you not only remove your assets from the balance sheet, but you also gain greater control over the true cost of your leased assets.

